



# 52<sup>nd</sup> ANNUAL CONVENTION

American College of Health Care Administrators  
New York Chapter

**JUNE 12-15, 2022 | RESORTS WORLD CATSKILLS**

**Directors of Nursing/Dietitian/Clinical Staff Program & Registration**

[MEMBERS.NYCACHCA.COM/EVENTCALENDAR](https://members.nycachca.com/eventcalendar)



HEALTHCARE REIMAGINED THROUGH

**TECHNOLOGY, DIVERSITY AND EDUCATION**

Dear Colleague:

It is our pleasure to invite you to the New York Chapter of the American College of Health Care Administrators 52nd Annual Convention, June 12-15, 2022 at Resorts World Catskills. It's an exciting opportunity to join your industry peers and learn from experts in your field. We are excited to build upon the enhancements we have made to our program while continuing to bring you the best possible experience and return on your investment, including a stellar line up of speakers and a return to our new venue.

Our conference theme, "Health Care Reimagined Through Technology, Diversity and Education", embodies what our organization truly stands for, representing a spirit of professional growth, inspirational leadership and understanding of our industry. We are guided by the vision that dynamic leadership fosters long term health care services that are meaningful, successful and efficient. Our Education Committee has gone to great lengths to provide educational programs that are inspiring, promote professional development opportunities and position you for success in an ever-changing health care environment. Our program includes sessions for Administrators, Financial Managers and Directors of Nursing/Clinical staff. Participants have the opportunity to earn 18.00 continuing education credits in these break-out sessions.

This year we are eager to return to our exciting new venue, the Resorts World Catskills in Monticello, NY. Visit our 70 corporate sponsors in the spacious exhibit hall and enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages! Resort World Catskills offers an array of indulgent food including Glatt Kosher cuisine. Don't forget to join us Monday night for networking with colleagues and vendors at our Monday Mixer.

We hope you will join us for another successful year! It is more important than ever to understand the challenges of our industry and plan for success through education and advocacy.

We look forward to seeing you at Resorts World Catskills. If you attend only one convention in 2022, make it this one.

Sincerely,

The Convention Committee



### REGISTER TODAY & SAVE!

[members.nycachca.com/eventcalendar](https://members.nycachca.com/eventcalendar)

**EARLY BIRD** Member Price \$499, Non-Member \$549

## EXPERIENCE THE RESORTS WORLD CATSKILLS!

Enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages!

## HOTEL RESERVATIONS: RESORTS WORLD CATSKILLS

Reserve your room now at special convention rates by visiting [www.rwcatskills.com](http://www.rwcatskills.com) or call the Reservations Department at (833) 586-9358 to reserve your room using Booking ID# 1509.

### SPECIAL CONVENTION PRICING

The Alder (2 Queens).....\$179.00 per night

The Alder (1 King).....\$179.00 per night

RWC Tower (1 King).....\$179.00 per night

RWC Tower (2 Queens).....\$219.00 per night

# 52<sup>nd</sup> ANNUAL CONVENTION

## SUNDAY, JUNE 12, 2022

1:00PM – 2:30PM

**SPEAKER:** Michael Hekle, Esq.

**SESSION:** Employment & Labor Law Update: Addressing Critical Workplace Issues Before It's Too Late

**SUMMARY:** With the avalanche of laws and regulations being issued and amended these days, it's easy to lose track of key changes that need to be addressed in the workplace. During this program, we will examine important developments in employee paid and unpaid leave laws, handling of various forms of pay incentives unique to long-term care operations, best practices to avoid discrimination claims, as well as an update on significant labor law developments.

2:45PM – 4:15PM

**SPEAKER:** Nemcy Duran, MBA, BSN, RN, RAC-CT, QCP, CDP

**SESSION:** Reaching for The Stars: Updates on the Nursing Home Five-Star Quality Rating System

**SUMMARY:** The Centers for Medicare and Medicaid Services made changes again to the Nursing Home Five-Star Quality Rating System as of January 2022. The latest changes in the Staffing Domain will be discussed in this session. Review of the Quality Measures will also be included for mastery.

### OBJECTIVES:

- Identify the changes to Exclusion Rules for Reported Staffing
- Discuss the impact of Staff Turnover to the Staffing Domain
- Describe the 3 turnover measures that will be used in the Five-Star Quality Rating System starting in July 2022
- Enumerate the Long-Stay Measures and the Short-Stay Measures used in the 5-star calculation
- Design a plan to improve your organization's Star Rating



## MONDAY, JUNE 13, 2022

9:00AM – 10:30AM

**SPEAKER:** Jeff Butler

**SESSION:** Multigenerational Management

**SUMMARY:** Modern day workplace has four generations working under one roof. Baby Boomers, Generation Xers, Millennials and soon Generation Z all work together to accomplish common organizational goals. But with differences in each of these generation's viewpoints, upbringings, culture, ideas, beliefs and experiences, it is likely to see some tiffs or clashes within the organization. This makes managing four different generations in the workplace an extremely difficult task to accomplish, though not impossible. With right guidance, support and advice, the task of managing these four generations under one roof is achievable. That support may come in various forms, one of which is this program.

In this program about managing four different generations in the workplace, best-selling author Jeff Butler, backed by a decade of psychological research, shares insights about motivations, differences, and communication styles of these four generations. You will learn how organizations across various industries are thriving with a multigenerational workforce. And how yours can too. Through this program you'll find specific actionable strategies to manage your cross-generational challenges and turn your multigenerational workforce into a competitive advantage.

10:45AM – 12:15PM

**SPEAKER:** Alicia Cantinieri, MBA, BSN, RN, RAC-MT, RAC-CTA

**SESSION:** When a Carrot is Really a Stick: CMS SNF VBP

**SUMMARY:** The SNF Value-Based Purchasing (SNF VBP) Program was established in 2014

as required by the Secretary of Health and Human Services. Under the program, 2% of SNF FFS Medicare Part A payments are withheld and 60% are redistributed to SNFs as incentive payments for performance. This session will focus on how to monitor facility performance and best practices to be on the receiving end of incentive payments.

### OBJECTIVES:

Describe the SNF VBP Program and identify what data is used to calculate the SNF 30-Day All-Cause Readmission Measure (SNFRM; NQF #2510).

- Outline the steps to monitor individual facility performance.
- Define how the suppression policy in the FY 2022 SNF Final Rule affects the SNF VBP Program.
- Identify potential causes and plan best practices to prevent hospital readmissions following SNF discharge.

2:15PM – 3:45PM

**SPEAKERS:** Stephen Hanse, Esq., Neil Murray, Esq., Jim Clyne, Michael Balboni

**SESSION:** Long Term Care Regulatory and Legal Update

**SUMMARY:** New York's health care administrators are facing a number of legal, legislative and regulatory issues that could directly impact their ability to deliver high quality, cost effective long term care throughout the State. This session will shed light on the key legal, legislative and regulatory issues facing providers and examine their practical operational implications as well as their impact on the delivery of care.

4:00PM – 5:30PM

**SPEAKER:** Maureen McCarthy, RN

**SESSION:** Documenting Skilled Care to Support the MDS

**SUMMARY:** In the current Patient Driven Payment Model (PDPM) system, skilled documentation plays a significant role in supporting MDS assessments and optimizing reimbursement. Examine the elements necessary to create supportive documentation that captures the skilled care you provide. This session is a great opportunity to refresh your skills, when it comes to skilled documentation!

- The role skilled documentation has in the Patient Driven Payment Model (PDPM)

# DIRECTORS OF NURSING/DIETITIAN/CLINICAL STAFF EDUCATION PROGRAM

- Outline the clarity of documentation needed to support your skilled care decisions.
- Explore examples of skilled documentation, including Do's and Don'ts.

## TUESDAY, JUNE 14, 2022

9:30AM – 11:00AM

**SPEAKERS:** Mary Fitzpatrick, RDN

**SESSION:** Nutrition and Healing - Nutrition Basics you need to know to support healing of Pressure Injuries and Wounds

**SUMMARY:** All participants will review and discuss:

**\*\*How Malnutrition and Weight loss impact healing** **\*\*Nutrition Parameters for Wound Healing** **\*\*The 2019 International Pressure Ulcer / Injury Guidelines** **\*\*Food Service / Nutrition recommendations to increase calorie and protein intake**

11:15AM – 12:45PM

**SPEAKERS:** Dr. William Hallett, Pharm. D. MBA, BCGP

**SESSION:** Psychotropics, Pharmacy Survey Trends, COVID Treatment Updates and More!

**SUMMARY:** In this session, Dr. Hallett will review the latest survey trends in Pharmacy to help you be ready for your next survey. Covered topics will include unnecessary drugs, handling/dating of insulin pens and other med storage issues, and of course a review of findings related to psychotropics and more. Additionally, Dr. Hallett will provide the latest information on COVID treatment protocols and what we might expect as we make our way into Summer and Fall of 2022.

2:45PM – 4:15PM

**SPEAKERS:** Maureen McCarthy, RN

**SESSION:** Managing Managed Care

**SUMMARY:** Managed Care Plans, also referred to as HMOs or PPOs, include equivalent coverage to traditional Medicare Part A and Part B, and tout additional benefits like routine vision, hearing and dental services and prescription drug coverage. Plans have become increasingly desirable due to these added benefits and CMS encourages beneficiaries to enroll in Managed Care plans.

Currently, Managed Care has consumed 30% of the Medicare population and is anticipated to grow exponentially through 2030.

With this increase of enrolled beneficiaries, Managed Care insurers continue to find new reasons to deny payments to long-term care providers. Managed Care plan administrators must agree the beneficiary's treatment is medically necessary, or they may deny approval for service. Further, HMO plans have limited appeal rights. Skilled nursing facilities are seeing reduced reimbursement year-over-year with commercial insurers managing Medicare and Medicaid programs.

This session will provide key strategies to manage Managed Care. Attendees will examine the differences between Managed Care and Medicare. The presenter will discuss elements to address managed care plans that can be incorporated into your pre-admission screening process. Learn how to develop a system for Case Management for SNF providers. Participants will explore common Managed Care billing challenges.

Learn how to fight the good fight! Gain insight of where to verify reasons for payment denial, how to identify regulatory language to assist in disputing denials and how to fight claims through CMS.

4:30PM – 6:00PM

**SPEAKERS:** Dr. Francis Battisti

**SESSION:** The Role of Ethics Codes as a Catalyst for Improving Practice

**SUMMARY:** At the foundation of every quality senior community is a strong awareness and practice of ethical organizational standards. As a leader, in long term care, issues arise frequently that require you and your team to address them in a responsible and ethical manner. Ethical discussions, while sometimes very difficult to work through, impact major life issues that have long term consequences. In today's world this reality is more prevalent than ever. This workshop will contain a combination of lecturette, case studies and team interaction. Emphasis will be on the areas of administrator, social work and dietary.

**LEARNING OUTCOMES:** Following this program, participants will be able to:

- Understand and use an ethical decision-making framework.

- Appreciate the ethical standards of other professions.
- Possess a higher understanding of the array of ethical issues that may arise.
- Engage in difficult discussions, using enhanced listening and reflection.

"Science brings Society to the next level: Ethics keep us there."

~Dr. Hal Simeroth

## WEDNESDAY, JUNE 15, 2022

9:00AM – 10:30AM

**SPEAKERS:** Barbara Speedling

**SESSION:** Healing & Recovery: The Role of Leaders in Crafting a New Facility Culture

**SUMMARY:** The COVID-19 Pandemic has significantly limited a facility's ability to achieve the long-standing industry ideal of creating a homelike environment of care. In the coming months, the facility culture and the quality of life for all concerned will be shaped by the status of the virus. The manner in which the leaders design and communicate the development of a new world order will be vital to a successful transition to the next generation of long-term care. This session offers strategies for effectively overcoming the fallout from COVID-19 impacting staffing retention and recruitment, resident satisfaction and quality of life, and the related challenges to a full recovery.

**CONTENT:**

- Analysis of COVID-19 impact on facility workforce, systems, and services;
- Development of a comprehensive quality improvement strategy; and
- Building a solid foundation for organizational development.

10:45AM – 12:15PM

**SPEAKER:** Valerie Deetz

**SESSION:** Survey Readiness: What to Expect

**SUMMARY:** The COVID-19 pandemic has not only affected the operations of all nursing homes, but it has also affected the way in which surveys are conducted. From Focus Infection Control Surveys to Certification Surveys to Complaint Surveys; this session will clarify the current process and how to prepare your facility.



# DIRECTORS OF NURSING/DIETITIAN/CLINICAL STAFF REGISTRATION

For convention registration visit [members.nycachca.com/eventcalendar](https://members.nycachca.com/eventcalendar) or fill out the form below. If you wish to enroll additional participants, please print additional forms: **ALL REGISTRATIONS MUST BE PREPAID**

## IMPORTANT

1. This program has been submitted to the appropriate licensure board for approval.
2. ACHCA cancellation policy: Full refund on cancellations postmarked no later than 4/30/2022. There will be a \$50 administrative fee charged after that date. No refund after May 27, 2022.
3. Program reservations should be made directly with New York Chapter ACHCA (see form).
4. \$25 of non-member registration fee may be applied to College membership if the application is mailed within 60 days of this convention.
5. Complete convention registration form, **include payment**.

**Return to:**  
ACHCA/NYC  
c/o Larry Slatky  
428 Ridgehill Rd.  
Schenectady, NY 12303

## REGISTRATION FEE INCLUDES

- Socials
- Educational programs and all literature and educational materials
- Entrance to exhibit hall
- Coffee breaks
- ACHCA welcome gifts
- Convention journal
- Installation banquet

For further information please contact: **Larry Slatky** at (518) 869-2231 ext. 201

*Please Print*

Name \_\_\_\_\_

Title \_\_\_\_\_ Facility \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Spouse/Guest \_\_\_\_\_

Street Address \_\_\_\_\_ City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

License No./State(s) \_\_\_\_\_

Is this your first convention? ☐ Yes ☐ No

Registration Type:

☐ Director of Nursing ☐ Dietitian ☐ Other \_\_\_\_\_

Dining Options:

☐ Regular ☐ Kosher ☐ Gluten Free ☐ Vegetarian

## ADVANCE CONVENTION REGISTRATION

Member Fee (\$499.00 ea.)\* ..... \$ \_\_\_\_\_

Non-Member Fee (\$549.00 ea.) ..... \$ \_\_\_\_\_

Spouse/Guest/Student\*\* (\$250.00 ea.) \$ \_\_\_\_\_

**TOTAL REMITTANCE** ..... \$ \_\_\_\_\_

Registration after 4/30/2022 or on-site registration fee:

- Member \$599.00
- Non-Member \$649.00

*\*If you or your administrator is a member of ACHCA, NYSHFA*

*\*\*Student of long term care (A.I.T.) or spouse with no license*

Card Type:

☐ MasterCard ☐ Visa ☐ Amex ☐ Discover

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV \_\_\_\_\_

Name on Card \_\_\_\_\_ Zip \_\_\_\_\_

**Make Checks Payable To: NYC-ACHCA**

Registration Confirmed \_\_\_\_\_

## KEYNOTE SPEAKER: JEFF BUTLER

Jeff Butler is an author and workplace strategist who explores human behavior within the working world. His experience spans over 40 industries in 4 continents on how different cultures and employees interact with each other. He studies common threads of behavior in industries such as IT professionals, underground utility workers, police officers to clothing retail chains. In addition, companies like Google, Amazon, John Deere, and Coldwell Banker. As a researcher and practitioner, he also runs a consulting company and a tech company, TrinityFix where he is able to test his ideas in different workplace environments. His ideas have made it to TEDx twice, appeared in dozens of media outlets including two books on human behavior:- The Authentic Workplace and The Key To The New You . Currently, he lives in Dallas, Texas as an out of place Californian. <https://www.nycachca.com/annual-chapter-convention/>

## NEW MONDAY MIXER

Be sure to join us as we bring back our new *Monday Mixer*, a private affair for convention attendees, with dinner, cocktails, and additional networking opportunities.

**Resorts World**  
CATSKILLS  
CASINO • RESORT



**ATTENTION DIRECTORS OF NURSING/DIETITIAN/CLINICAL STAFF!**

# 52<sup>nd</sup> ANNUAL CONVENTION | JUNE 12-15, 2022

## DIRECTORS OF NURSING/DIETITIAN/CLINICAL STAFF AGENDA

### SUNDAY – JUNE 12, 2022

11:00am – 6:00pm Registration Open  
1:00pm – 2:30pm Employment & Labor Law Update: Addressing Critical Workplace Issues Before It's Too Late  
2:30pm – 2:45pm Break  
2:45pm – 4:15pm Reaching for The Stars: Updates on the Nursing Home Five-Star Quality Rating System  
4:30pm – 6:30pm NY Chapter Welcome Reception – Exhibit Hall  
6:30pm Dinner – On Your Own

### MONDAY – JUNE 13, 2022

7:00am – 6:00pm Registration Open  
7:00am – 9:30am Breakfast  
9:00am – 10:30am Keynote Address  
10:30am – 10:45am Break  
10:45am – 12:15pm When a Carrot is Really a Stick: CMS SNF VBP  
12:15pm – 2:15pm Exhibit Hall Open – Lunch with Exhibitors  
2:15pm – 3:45pm Long Term Care Regulatory and Legal Update  
3:45pm – 4:00pm Break  
4:00pm – 5:30pm Documenting Skilled Care to Support the MDS  
6:00pm The Monday Mixer – Convention Attendees

### TUESDAY – JUNE 14, 2022

7:00am – 6:00pm Registration Open  
7:00am – 8:00am Breakfast  
8:00am – 8:30am NY Chapter Business Meeting and Chairperson Recognition  
8:30am – 9:15am Awards Presentation  
9:30am – 11:00am Nutrition and Healing - Nutrition Basics you need to know to support healing of Pressure Injuries and Wounds  
11:00am – 11:15am Break  
11:15am – 12:45pm Psychotropics, Pharmacy Survey Trends, COVID Treatment Updates and More!  
12:45pm – 2:45pm Exhibit Hall – Lunch with Exhibitors  
2:45pm – 4:15pm Managing Managed Care  
4:15pm – 4:30pm Break  
4:30pm – 6:00pm The Role of Ethics Codes as a Catalyst for Improving Practice  
6:30pm – 7:30pm President's Reception  
7:30pm – 9:30pm Installation Banquet

### WEDNESDAY – JUNE 15, 2022

7:30am – 9:00am Breakfast  
9:00am – 10:30am Healing & Recovery: The Role of Leaders in Crafting a New Facility Culture  
10:30am – 10:45am Break  
10:45am – 12:15pm Survey Readiness: What to Expect